

2023 Occoneechee Council Scout Card Kick-Off 7:00pm





2023 Roll Out

Registration Currently Still Open at:

ocscouts.org/scoutfundraisers/ scout-cards/

Sale Starts when cards arrive

• Ends 6/30/2023





Why are Scout Cards Successful?

- Price Point The price point is perfect, it sells for \$5.00! Consumers instantly gets their "investment" back after redeeming <u>ONE</u> of the many coupons.
- Perceived Value The Scot Card is a great value to the customer. In our current tough economy they are a great value and pretty much sell themselves.
- Easy Logistics They are easy to distribute, they require little storage an no "heavy lifting".
- Return on investment There is <u>NO</u> out of pocket investment, you return what you don't sell.
- Unbeatable Profits Scout cards help provide the needed resources for families and Scout Units by helping eliminate financial barriers. Scouts earn 50% profit to be used towards their Scouting adventures – Camping being the biggest.





Scout Card Sales = Scouting Activities

Scouting Activity	Fee	Scout Cards
District Camporee	\$10	4
Marksman Game	\$15	6
Venturing Vortex	\$25	10
Spring Blast	\$35	14
Cub Day Camp	\$100	40
Registration (Council & National	\$150	60
NYLT	\$225	90
BSA Summer Camp	\$375	150
NOAC	\$550	220

^{*} Fees are approximate, not actual.





Merit Badge Opportunities with **Scout Cards**

Salesman



Movie Making

Journalism



Digital Technology



Graphic Arts



Art









Sandhills District Scout Cards



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What's new for 2023?

Changes

- > Sale now ends June 30th
- Papa John's 20% off Recurring online only





WAKE - PC53

FRONT









DURHAM/CHAPEL HILL - PC53

FRONT









MOORE - PC48

FRONT









FAYETTEVILLE - PC48

FRONT









LEE - PC48

FRONT









CHATHAM - PC48

FRONT









Top Places to Sell

Go to where people are

- Community Gatherings
- Chartered Organizations
- After Religious Services
- American Legion Posts
- Sports Venues/Sports Clubs
- Parks
- Grocery Stores/Restaurants





Tips for Success

- 1.Sell you first scout card to your parent/guardian
- 2. Have your parents sell Scout cards to their colleagues at work
- 3. Call Grandma and Grandpa! They would love to support your sale.
- 4. Participate in a store front sale (grocery store, gas station, restaurant)
- 5. Take cards to school and ask your teachers
- 6. Ask Parents to post on social media a picture of you in uniform requesting friends to buy cards.
- 7. Visit the police station/Fire Station
- 8. Ask Pack or Troop Alumni for their support
- 9. Ask those that you support to support you (Girl Scouts/Booster Clubs, clubs)
- 10. Invest 1hr visiting neighbors asking them to support your scouting program
- 11. Visit local businesses to sell in their offices
- 12. Ask your Chartered Organization/Church if you can sell after meetings





What are the prizes this year?

ONLY ONE prize from Each Category will be awarded.

The Prize Drawing will take place June 30th.

All winner will be announced on Facebook
Live

Number of Cards Sold PER Scout Prize Drawing 1 up to 99 \$150 Amazon Gift Card 100 - 499 \$200 Amazon Gift Card 500 Plus \$600 Amazon Gift Card

Number of Cards Sold per UNIT
The Unit that sells the greatest number of cards
\$200 Scout Shop Gift Card





Reporting the Sale

- 2 Important Documents used for the sale
 - 1. Scout Card Tracker
 - 2. Scout Card Unit Distribution and Settlement Form





Key Dates

- Sale Begins-When Cards arrive
- April 28th-First Drawing announced
- May 12th –Second Drawing announced
- June 30-Sale Ends
- June 30th all extra cards and money is due to the council
- June 30th-Prizes are drawn for winners





Contact Info

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