

CONSOLIDATED FINANCIAL STATEMENTS
AND SUPPLEMENTARY INFORMATION

Years Ended December 31, 2021 and 2020

OCCONEECHEE COUNCIL OF THE BOY SCOUTS OF AMERICA, INC. Table of Contents

	<u>Page</u>
Independent Auditors' Report	1
Financial Statements:	
Consolidated Statements of Financial Position	4
Consolidated Statements of Changes in Net Assets	5
Consolidated Statements of Functional Expenses	6
Consolidated Statements of Cash Flows	8
Notes to Consolidated Financial Statements	9
Supplementary Information:	
Consolidated Statements of Financial Position – Fund Basis	29
Consolidated Statements of Changes in Net Assets – Fund Basis	30
Consolidated Statements of Cash Flows – Fund Basis	32



INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Occoneechee Council of the Boy Scouts of America, Inc. Raleigh, North Carolina

Opinion

We have audited the accompanying consolidated financial statements of Occoneechee Council of the Boy Scouts of America, Inc. (a nonprofit organization), which comprise the consolidated statements of financial position as of December 31, 2021 and 2020, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Occoneechee Council of the Boy Scouts of America, Inc. as of December 31, 2021 and 2020, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Occoneechee Council of the Boy Scouts of America, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Occoneechee Council of the Boy Scouts of America, Inc.'s ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

RALEIGH

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due
 to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures
 include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated
 financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
 appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of
 Occoneechee Council of the Boy Scouts of America, Inc.'s internal control. Accordingly, no such opinion
 is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting
 estimates made by management, as well as evaluate the overall presentation of the consolidated financial
 statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Occonechee Council of the Boy Scouts of America, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Consolidating Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating statements of financial position – fund basis, consolidated statements of changes in net assets – fund basis, and consolidated statements of cash flows – fund basis, presented on pages 29-32, are presented for purposes of additional analysis of the consolidated financial statements and it is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidating information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the consolidating information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Raleigh, North Carolina April 26, 2022

Sharpe Patel PLLC

Consolidated Statements of Financial Position December 31, 2021 and 2020

	2021	2020		
ASSETS	_		_	
Current assets:				
Cash and cash equivalents	\$ 1,580,305	\$	367,526	
Accounts receivable	530,488		15,949	
Contributions receivable, net of allowance	269,655		348,491	
Inventory	15,174		23,351	
Prepaid expenses	77,267		96,271	
Total current assets	 2,472,889		851,588	
Non-current assets:				
Contributions receivable, net of discount factor and allowance	309,742		246,294	
Investments	6,203,740		5,010,787	
Land, buildings and equipment, net	6,147,974		6,445,965	
Total non-current assets	12,661,456		11,703,046	
Total assets	\$ 15,134,345	\$	12,554,634	
LIABILITIES AND NET ASSETS				
Current liabilities:				
Notes payable, current portion	\$ 104,558	\$	49,644	
Line of credit	-		264,372	
Accrued expenses and payroll	2,085,323		108,735	
Scholarships payable, current portion	40,000		42,000	
Custodial accounts	215,388		152,837	
Deferred revenues	58,486		41,580	
Total current liabilities	2,503,755		659,168	
Non-current liabilities:				
Scholarships payable, net of current portion	38,000		96,000	
Notes payable, net of current portion	157,437		807,081	
Total non-current liabilities	 195,437		903,081	
Total liabilities	2,699,192		1,562,249	
Net assets:	_			
Without donor restrictions				
Undesignated	539,693		(64,553)	
Investment in property and equipment	5,885,979		5,589,240	
Total net assets without restrictions	 6,425,672			
With donor restrictions			5,524,687	
with donor restrictions	6,009,481		5,467,698	
Total net assets	 12,435,153		10,992,385	
Total liabilities and net assets	\$ 15,134,345	\$	12,554,634	

Consolidated Statements of Change in Net Assets Years Ended December 31, 2021 and 2020

	Totals			ets Without estrictions	Net Asset with Donor Restrictions			
	2021	2020	2021	2020	2021	2020		
SUPPORT AND REVENUES:								
Friends of Scouting	\$ 1,186,554	\$ 965,999	\$ 1,111,092	\$ 701,035	\$ 75,462	\$ 264,964		
Capital Campaign	276,240	24,498	-	-	276,240	24,498		
Special events (net of cost of direct benefits to								
participants of \$50,113 and \$62,417, respectively)	189,203	238,480	41,708	137,814	147,495	100,666		
Legacies and bequests	1,125	400	625	400	500	-		
Foundations and trusts	478,673	287,632	478,673	287,632	-	-		
Other direct support	694,789	380,979	354,431	81,329	340,358	299,650		
Total direct support	2,826,584	1,897,988	1,986,529	1,208,210	840,055	689,778		
United Way	51,787	45,800	24,501	31,690	27,286	14,110		
Other indirect support	45,927	69,940	45,927	69,940				
Total indirect support	97,714	115,740	70,428	101,630	27,286	14,110		
Product sales (net cost of goods of \$206,403 and								
\$163,750, and commissions to units \$275,399								
and \$135,026, respectively)	340,410	-,	340,410	148,656	-	-		
Council charter fee	303,529		303,529	331,042	-	-		
Camping revenue	465,088		465,088	66,579	-	-		
Activity revenues	112,727		112,727	88,489	-	-		
Investment income (loss), net	963,018		963,018	898,503	-	-		
Other revenues	1,945,784		1,945,784	662,112				
Total revenues	4,130,556	2,195,381	4,130,556	2,195,381	-	-		
Net assets released from restrictions		<u> </u>	325,558	353,406	(325,558)	(353,406)		
Total support and revenues and net								
assets released from restrictions	7,054,854	4,209,109	6,513,071	3,858,627	541,783	350,482		
EXPENSES:								
Program services	2,843,955	2,671,416	2,843,955	2,671,416	-	-		
Support services:								
Management and general	531,788	474,955	531,788	474,955	-	-		
Fundraising	222,914	525,754	222,914	525,754				
Total support services	754,702	1,000,709	754,702	1,000,709	-	-		
Charter and national service fee	67,000	71,040	67,000	71,040	-	-		
Contribution to settlement trust	1,946,429	<u> </u>	1,946,429					
Total expenses	5,612,086	3,743,165	5,612,086	3,743,165	-	-		
Increase (decrease) in net assets	1,442,768	465,944	900,985	115,462	541,783	350,482		
Net assets at beginning of year	10,992,385	10,526,441	5,524,687	5,409,225	5,467,698	5,117,216		
Net assets at end of year	\$ 12,435,153	\$ 10,992,385	\$ 6,425,672	\$ 5,524,687	\$ 6,009,481	\$ 5,467,698		
Reclassification of net assets								
support amounts included above:								
Friends of Scouting	\$ -	- \$	\$ 310,558	\$ 353,406	\$ (310,558)	\$ (353,406)		
Other direct support	-		15,000	- 252.405	(15,000)	- (2.52.4C.S)		
	\$ -	\$ -	\$ 325,558	\$ 353,406	\$ (325,558)	\$ (353,406)		

The accompanying notes are an integral part of these consolidated financial statements

Consolidated Statement of Functional Expenses Year Ended December 31, 2021

			Support S	Services				
	Program		anagement		Product Sales		ost of Direct	
_	Services	an	nd General	Fundraising	Cost of Sales	Bene	efit to Donors	Total
Employee compensation:								
Salaries	\$ 1,139,326	\$	202,506	\$ 89,303	\$ -	\$	-	\$ 1,431,135
Employee benefits	243,469		43,275	19,084	-		-	305,828
Payroll taxes	93,955		16,700	7,364	-		-	118,019
Employee related expenses	257		46	20				323
Total employee compensation	1,477,007	_	262,527	115,771				1,855,305
Other expenses:								
Professional fees	142,384		25,307	11,160	-		-	178,851
Supplies	241,100		42,854	18,898	_		-	302,852
Telephone	20,980		3,729	1,644	_		_	26,353
Postage and shipping	8,325		1,480	653	_		_	10,458
Occupancy	257,237		45,722	20,163	_		_	323,122
Rent and maintenance of	,			•				,
equipment	68,068		12,099	5,335	_		-	85,502
Printing and publications	28,123		4,999	2,204	_		-	35,326
Travel	62,171		11,050	4,873	_		_	78,094
Conference and meetings	21,087		3,748	1,653	_		_	26,488
Specific assistance to individuals	17,493		3,109	1,371	_		_	21,973
Recognition awards	53,092		9,436	4,161	_		_	66,689
Cost of products sold and unit	33,072		7,430	4,101				00,007
commissions	_		_	_	481,802			481,802
Cost of direct benefit to donors	_		_	_	101,002		50,113	50,113
Interest	15,875		2,822	1,244			50,115	19,941
Insurance	80,844		14,370	6,337	-		-	101,551
Bad debt expense	00,044		26,299	0,337	-		-	26,299
Other	81,028			6 251				
			14,399	6,351	401.002		50 112	101,778
Total other expenses	1,097,807		221,423	86,047	481,802		50,113	1,937,192
Expenses before depreciation	2,574,814		483,950	201,818	481,802		50,113	3,792,497
Depreciation of building and								
equipment	269,141		47,838	21,096				338,075
Total functional expenses	\$ 2,843,955	\$	531,788	\$ 222,914	\$ 481,802	\$	50,113	\$ 4,130,572
Expenses included with revenue								
statement of activities:								
Cost of products sold and unit								
commissions	_		_	_	(481,802)		_	(481,802)
Cost of direct benefit to donors					(,)		(50,113)	
			-				(30,113)	(50,113)
Total expenses included in the	e 2.042.055	φ	521 700	¢ 222 01 4	¢	Φ		e 2.500.657
on the statement of activities	\$ 2,843,955	\$	531,788	\$ 222,914	<u>\$</u> -	\$	-	\$ 3,598,657

Consolidated Statement of Functional Expenses Year Ended December 31, 2020

			Support S	Services				
	Program		nagement		Product Sales		st of Direct	
<u>-</u>	Services	an	d General	Fundraising	Cost of Sales	Bene	efit to Donors	Total
Employee compensation:								
Salaries	\$ 1,195,620	\$	186,305	\$235,307	\$ -	\$	-	\$ 1,617,232
Employee benefits	214,054		33,355	42,127	-		-	289,536
Payroll taxes	99,233		15,463	19,530			-	134,226
Total employee compensation	1,527,416		238,007	300,607			-	2,066,030
Other expenses:								
Professional fees	86,602		13,495	17,044	-		-	117,141
Supplies	95,121		14,822	18,720	-		-	128,663
Telephone	31,223		4,865	6,145	_		-	42,233
Postage and shipping	7,111		1,108	1,399	_		_	9,618
Occupancy	181,353		28,259	35,692	_		_	245,304
Rent and maintenance of	ŕ		,					ŕ
equipment	57,568		8,970	11,330	_		_	77,868
Printing and publications	12,978		2,022	2,554	_		_	17,554
Travel	48,426		7,546	9,531	_		_	65,503
Conference and meetings	23,170		3,610	4,560	_		_	31,340
Specific assistance to individuals	16,137		2,514	3,176	_		_	21,827
Recognition awards	71,591		11,155	14,089	_		_	96,835
Cost of products sold and unit	71,001		11,100	11,000				70,033
commissions	_		_	_	298,746		_	298,746
Cost of direct benefit to donors					250,710		62,417	62,417
Interest	24,939		3,886	4,908	_		02,417	33,733
Insurance	73,066		11,386	14,380	_		-	98,832
	73,000				_		_	
Bad debt expense	150.005		58,688	-	-		-	58,688
Other	150,085		23,387	29,538	200.746		(2.417	203,010
Total other expenses	879,370		195,713	173,066	298,746		62,417	1,609,312
Expenses before depreciation	2,406,786		433,720	473,673	298,746		62,417	3,675,342
Depreciation of building and								
equipment	264,630		41,235	52,081				357,946
Total functional expenses	\$ 2,671,416	\$	474,955	\$ 525,754	\$ 298,746	\$	62,417	\$ 4,033,288
Expenses included with revenue on the statement of activities:								
Cost of products sold and unit commissions	-		-	-	(298,746)		_	(298,746)
Cost of direct benefit to donors							(62.417)	(62.415)
T. (1						_	(62,417)	(62,417)
Total expenses included in the								
expense section on the statement of activities	\$ 2,671,416	\$	474,955	\$ 525,754	\$ -	\$	-	\$ 3,672,125
						_		

Consolidated Statements of Cash Flows Years Ended December 31, 2021 and 2020

	2021	2020
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ 1,442,768	\$ 465,944
Adjustments to reconcile change in net assets to net		
cash provided (used) in operating activities:	220.075	257.046
Depreciation expense	338,075	357,946
Realized loss (gain) on investments	(686,192)	(782,596)
Forgiveness income from PPP loan	(461,800)	(461,800)
Contributions restricted for long-term purposes	(339,858)	(400,316)
Loss (gain) on sale of assets	(2,700)	(658)
Adjustments for changes in assets and liabilities	(514 520)	04.707
Accounts receivable	(514,539)	94,787
Contributions receivable	15,388	213,272
Inventory	8,177	3,841
Prepaid expenses	19,004	(22,297)
Accrued expenses and payroll	1,976,588	8,616
Scholarships payable	(60,000)	(13,000)
Custodial accounts	62,551	(133,032)
Deferred revenues	16,906	(10,121)
Net cash provided (used) by operating activities	1,814,368	(679,414)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases of investments	(2,692,276)	(5,190,239)
Proceeds from sale of investments	2,185,515	4,671,634
Purchases of assets	(39,545)	(46,915)
Proceeds from sale of assets	2,161	9,878
Net cash provided (used) in investing activities	(544,145)	(555,642)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Payments on notes payable	(700,733)	(195,507)
Proceeds from notes payable	567,803	611,800
Contributions collected, restricted for long-term purposes	339,858	400,316
Net payments (draws) on line of credit	(264,372)	217,633
Net cash provided (used) by financing activities	(57,444)	1,034,242
Net increase (decrease) in cash and cash equivalents	1,212,779	(200,814)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	367,526	568,340
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 1,580,305	\$ 367,526
Supplemental disclosure of cash flow information		
Cash paid during the year for interest	\$ 19,941	\$ 33,733

Notes to Consolidated Financial Statements December 31, 2021 and 2020

Note 1 - Nature of Operation and Significant Accounting Policies

Nature of Operation

The Occoneechee Council, Inc. Boy Scouts of America (the Council) is a not-for-profit organization, incorporated in the State of North Carolina, and operating under the charter granted by the Boy Scouts of America, National Council.

The Council is headquartered in Raleigh, North Carolina, and serves twelve surrounding counties through the delivery of a high-quality Scouting program to over 8,500 youth and 4,000 volunteer adults. As a local Council, it is the organization's mission to serve others by helping instill values in young people to prepare them to make ethical choices and achieve their full potential. The Council's Scouting programs are:

Lion Cubs (boys and girls in kindergarten)

The Lion is a family-oriented program for kindergarten-aged boys or girls and their families. Through the Lion program, the youth and their parents are introduced to the fun and adventure of Scouting through hands-on activities. A group of six to eight boys or girls and their adult partners meet together in a group called a den.

Tiger Cubs (boys and girls in first grade)

One-year, family-oriented program for a group of teams, each consisting of a first grade (or 7-year-old) boy or girl and an adult partner (usually a parent). A Tiger Cub den is part of the Cub Scout pack.

Cub Scouts (boys and girls ages 7-10)

Family- and community-centered approach to learning citizenship, compassion and courage through service projects, ceremonies, games, and other activities promoting character development and physical fitness.

Scouts BSA (Boys and girls ages 11-18)

With the Scout Oath and Scout Law as guides, and the support of parents and religious and neighborhood organizations, Scouts (boy or girl) develop an awareness and appreciation of their role in their community and become well-rounded young people through the advancement of the program. Scouts progress in rank through achievements, gain additional knowledge and responsibilities, and earn skill-based merit badges that introduce a lifelong hobby or a rewarding career.

Venturing (co-ed ages 14-21)

Provides experiences to help young men and women become mature, responsible, caring adults. Young teens learn leadership skills and participate in challenging outdoor activities, including having access to Boy Scouts camping properties, a recognition program, and Youth Protection training.

Learning for Life

Program that enables young people to become responsible individuals by teaching positive character traits, career development, leadership, and life skills so they can make ethical choices and achieve their full potential.

The Council operates three camping facilities: Durant Scout Camp, Camp Reeves, and Camp Campbell.

The Council supports over 400 community-based organizations operating local Scouting units within the Council's geographical area. These organizations include religious, educational, civic, fraternal, labor groups, governments, and professional associations. The financial statements do not reflect any items of revenue, expense, assets, or liabilities of these individual local Scouting units that are independent and not supported financially by the Council.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

Note 1 - Nature of Operation and Significant Accounting Policies (Continued)

The Council's website address is www.ocscouts.org.

Principles of Consolidation

The Council has voting control over and economic interest in the Occoneechee Council of the Boy Scouts of America, Inc. - Endowment (Endowment), and accordingly consolidates the accounts of that entity with those of the Council. All intercompany balances and transactions have been eliminated in the consolidation. The Council and the Endowment are hereinafter collectively referred to as the "Council."

Fund Accounting

To ensure observance of limitations and restrictions placed on the use of available resources, the accounts of the Organization are maintained in accordance with the principles of fund accounting. Under such principles, resources for various purposes are classified for accounting and reporting purposes into funds that are in accordance with specified activities or objectives. The accounts of the Council are maintained in three self-balancing fund groups according to their nature and purposes as follows:

General Operating Fund – The general operating fund is used to account for the Council's operating activities.

Capital Fund – The capital fund is used to account for property, buildings, equipment, and legally restricted cash that is to be expended for property, buildings, and equipment and related debt payments. Also, included in this fund are investments either restricted or designated for capital repair and improvements where the income is either designated or restricted for those particular items. Revenues and expenses related to the capital fundraising campaign are also included in this fund.

Endowment Fund – The endowment fund is normally used to account for amounts of gifts and bequests accepted with legal restrictions based on donor stipulation that the principal be maintained intact in perpetuity, until the occurrence of a specified event or for a specified period, and that only income from the investment thereof be expended either for general purposes or for purposes specified by the donor. Investment funds with and without donor restrictions are also included in the endowment fund.

Certain donor-restricted net assets have been restricted by donors to be maintained by the Council in perpetuity.

Basis of Presentation

The accompanying consolidated financial statements are presented in accordance with the accrual basis of accounting, whereby revenue is recognized when earned and expenses are recognized when incurred.

Prior Year Summarized Comparative Information

The consolidated financial statements and certain notes include certain prior year summarized comparative information in total, but not by fund balance. Such information does not always include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP"). Accordingly, such information should be read in conjunction with the Council's consolidated financial statements as of and for the year ended December 31, 2020, from which the summarized comparative information was derived.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

Note 1 - Nature of Operation and Significant Accounting Policies (Continued)

Use of Estimates

The preparation of consolidated financial statements in conformity with generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could vary from the estimates that were assumed in preparing the consolidated financial statements.

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Council considers all highly liquid investments with a maturity of three months or less to be cash equivalents.

Concentration of Credit Risk

The Council maintains its cash and cash equivalents in financial institution accounts, which may, at times, exceed the federally insured limit of \$250,000 set by the Federal Deposit Insurance Corporation. The Council has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash held in such institutions.

Accounts Receivable

Accounts receivable are recorded primarily for product sales, sales tax refunds and refunds due from vendors at estimated realizable value. An allowance for doubtful accounts is based on an analysis of expected collection rates determined from past history. No allowance for doubtful accounts was recorded as of December 31, 2021 and 2020.

Interfund Loans

The Council records interfund loans on a single line in the asset section of the statement of financial position and classifies them as current or long-term based on the intended repayment date of the loan. The total of all three interfund loan accounts must be zero in the Totals column of the statement of financial position.

Inventory

Inventories, which consist primarily of Scouting and trading post supplies, are stated at the lower of average cost or net realizable value.

Land, Building and Equipment and Related Depreciation

Land, buildings, and equipment are stated at cost or, if donated, at the estimated fair value on the date of donation. The threshold for qualifying an item for capitalization is \$2,500. Depreciation is calculated over the estimated useful life of the related asset using the straight-line method.

Land, Building and Equipment and Related Depreciation (Continued)

The estimated useful lives of assets are as follows:

Land improvements20 yearsBuilding and improvements15 - 40 yearsEquipment and motor vehicles3 - 10 years

Expenditures for maintenance and repairs are charged to expense as incurred. The costs of assets retired or otherwise disposed of, and the related accumulated depreciation, are eliminated from the accounts in the year of disposal. Gains or losses resulting from property disposals are credited or charged to current operations.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

Note 1 - Nature of Operation and Significant Accounting Policies (Continued)

Construction in Progress

Construction in progress is stated at cost and consists primarily of costs incurred in the construction of building improvements. No provision for depreciation is made on construction in progress until the assets are complete and placed into service.

Long-lived Assets

Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell. No impairment charges were recorded during the years ended December 31, 2021 and 2020.

Investments

Investments consist of marketable debt and equity securities and mutual funds. The Council accounts for investments in accordance with GAAP which requires that investments with readily determinable fair values be measured at fair value in the consolidated statements of financial position. Interest, dividends, realized and unrealized gain and loss on investments are recorded in the consolidated statements of activities. Realized gains and losses are determined on a specific identification basis.

Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the consolidated statements of financial position.

The Council's investment policy intends for the Council to invest in assets that would produce results exceeding the investment's purchase price and incur a significant yield of return, while assuming a moderate level of investment risk. The Council expects its Endowment Fund, over time, to provide a reasonable rate of return. To satisfy the long-term rate-of-return objective, the Council relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Council targets a diversified asset allocation that places a greater emphasis on marketable equity and debt securities and mutual funds to achieve its long-term return objectives within prudent risk constraints.

The Board has approved an endowment spending policy. The policy defines the total funds available from the Endowment Fund in a given year (the distributable income) as up to 4 percent of the Endowment Fund's average market value over the trailing three-year period ending on September 30th. The Endowment Fund is to have returns greater than the proposed distribution plus management and trustee fees. If the market value of the Endowment Fund falls to or below the amount of the fund's donor- restricted gifts, then the spending policy will be amended in accordance with the guidelines not to exceed the actual earnings of the fund. The Board may amend this spending policy.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

Note 1 - Nature of Operation and Significant Accounting Policies (Continued)

Revenue Recognition

Revenue from Exchange Transactions: The Council recognizes revenue in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2014-09, Revenue from Contracts with Customers, as amended. ASU 2014-09 applies to exchange transactions with customers that are bound by contracts or similar arrangements and establishes a performance obligation approach to revenue recognition.

The Council records the following exchange transaction revenue in its (consolidated) statements of activities and changes in net assets for the years ending December 31, 2021 and 2020:

Product sales —To help Scout packs and troops raise the money they need to fund programs and activities throughout the year, the Council participates in the Trail's End Popcorn program. Scout packs and troops purchase popcorn from the Council, which they then resell to customers. The Scout packs and troops earn a commission of 30% on each sale they make, which may be used to offset the price of the popcorn they purchase from the Council. The popcorn sale also helps the Council raise money in support of its programs. Popcorn sales to Scout units start in the fall of each year, with the units placing their orders online through the Trail's End website. The price the Scout unit pays for the popcorn is established by the Council, and each item is individually priced, so no allocation of the transaction price is required. Many BSA units are allowed to purchase popcorn "on account" with payment due at a later date. Per FASB ASU 2014-09, the Council is required to assess the probability of collecting these accounts receivable in order to determine whether there is a substantive transaction between the council and the unit. In making this collectability assessment, the Council exercises judgment and considers all facts and circumstances, including its knowledge of the customer. The Council uses the Trail's End website to track and manage unit accounts receivable. With popcorn sales, the performance obligation is delivery of the product, which is fulfilled by the Council at predetermined times and locations. Revenue recognition occurs when the product has been delivered. The Council presents separately in its consolidated statements of activities and changes in net assets gross revenues from popcorn sales, cost of goods sold, and unit commissions paid to the unit.

Camping and Activity revenue— The Council conducts program-related experiences such as Day Camps, Day Hikes, Weekend Overnights, Camporees, and Summer Camps where the performance obligation is delivery of the program. Fees for camps and activities are set by the Council. For resident camps, fees include program supplies, meals, lodging, recognition items, staffing, and facility costs. As is customary, these items are not separately priced and are therefore considered to be one performance obligation. Activities such as the National Scout Jamboree may include a transportation component in the transaction price. Some special camp programs do incur additional fees, which are separately priced. BSA activities such as Wood Badge may involve program supplies, recognition items, and meals, and are also considered to be one performance obligation. Fees collected in advance of delivery of the camp or activity are initially recognized as deferred revenue and are only recognized in the statements of activities after delivery of the program has occurred.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

Note 1 - Nature of Operation and Significant Accounting Policies (Continued)

Revenue Recognition (Continued)

Special fundraising event revenue— The Council conducts special events in which a portion of the gross proceeds paid by the participant represents payment for the direct cost of the benefits received by the participant at the event— the exchange component, and a portion represents a contribution to the Council. Unless a verifiable objective means exists to demonstrate otherwise, the fair value of meals and entertainment provided at special events is measured at the actual cost to the Council. The contribution component is the excess of the gross proceeds over the fair value of the direct donor benefit. The direct costs of the special events, which ultimately benefit the donor rather than the Council, are recorded as costs of direct donor benefits in the consolidated statement of activities and changes in net assets. The performance obligation is delivery of the event, which is usually accompanied by a presentation. The event fee is set by the Council. FASB ASU 2014-09 requires allocation of the transaction price to the performance obligations. Accordingly, the Council separately presents in its consolidated statements of activities and changes in net assets or notes to financial statements the exchange and contribution components of the gross proceeds from special events. Special event fees collected by the Council in advance of its delivery are initially recognized as deferred revenue and recognized as special event revenue after delivery of the event.

Council charter fee— The Occoneechee Council implemented a new fee during the year ended December 31, 2020, which each Scouting participant was charged a fee equal to the amount of the fee owed to National per scout. A portion of the gross proceeds paid by the participant represents payment for the direct cost of the benefits received by the participant – the exchange component, and a portion represents a contribution to the Council. The contribution component is the excess of the gross proceeds over the fair value of the direct donor benefit. The total amount of the fee was recorded as council charter fees on the statement of activities.

Other Revenue: Other revenue consists primarily of rent revenue and is recognized on a monthly basis as earned.

Contributions Receivable

Unconditional promises to give (or pledges) that are to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are initially recorded at the fair value of their estimated future cash flows as of the date of the promise to give through the use of a present value discount technique. In periods subsequent to initial recognition, unconditional promises to give are reported at the amount management expects to collect and are discounted over the collection period using the same discount rate as determined at the time of initial recognition. The discount rate determined at the initial recognition of the unconditional promise to give is based upon management's assessment of many factors, including when the receivable is expected to be collected, the creditworthiness of the other parties, the Council's past collection experience and its policies concerning the enforcement of promises to give, expectations about possible variations in the amount or timing, or both, of the cash flows, and other factors concerning the receivables collectability. Amortization of the discounts is included in support from contributions. Conditional promises to give are recognized when the conditions on which they depend are substantially met. An allowance for uncollectible pledges is recorded when the Council determines, based on historical experience and collection efforts, that a contribution receivable (carried over from a prior year) is uncollectible. As of December 31, 2021 and 2020, contributions receivable were net of an allowance for uncollectible pledges of \$92,000 and \$60,000, respectively.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

Note 1 - Nature of Operation and Significant Accounting Policies (Continued)

Donated Land, Materials and Services

Donated land, buildings, equipment, investments, and other noncash donations are recorded as contributions at their fair market value at their date of donation. The Council reports the donations as unrestricted support, unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets must be used, and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Council reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Donated services that do not require specialized skills or enhance nonfinancial assets are not recorded in the accompanying financial statements because no objective basis is available to measure the value of such services. A substantial number of volunteers have donated significant amounts of their time to the Council's program services and its fundraising campaigns, the value of which is not recorded in the accompanying consolidated financial statements.

Contributions

Contributions that are restricted by the donor are reported as increases in net assets without restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with restrictions, depending on the nature of the restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with restrictions are reclassified to net asset without restrictions and are reported in the consolidated statements of changes in net assets as assets released from restrictions.

Functional expenses

The costs of providing the various programs and supporting services have been summarized on the consolidated statement of activities and changes in net assets on a functional basis. Most expenses can be directly allocated to one of the programs or supporting functions. Certain categories of expenses are attributed to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses in this category include occupancy, depreciation, office expenses, insurance, salaries, and wages of support personnel, including the Scout executive's, accounting, information technology personnel, and payroll taxes. The basis of allocation of these expenses is based on management's estimate of the functional area benefited. The percentage of time allocated to each of the programs and the supporting functions is based on the average of the results of three separate studies and is applied to the expenses that are allocated. In accordance with the policy of the National Council of the Boy Scouts of America (the "National Council"), the payment of the charter fee to the National Council is not allocated as a functional expense. The consolidated financial statements report expenses by function in the Consolidated Statement of Functional Expenses.

Income Taxes

The Council is a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code (the Code) and is exempt from federal and state taxes. The trust fund is a 509(a)(3) Type I supporting organization. The Council evaluates its uncertain tax positions, if any, on a continual basis through review of its policies and procedures, review of its regular tax filings, and discussions with outside experts. No uncertain tax positions were identified by the Council as of December 31, 2021 and 2020.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

Note 1 - Nature of Operation and Significant Accounting Policies (Continued)

<u>Income Taxes (Continued)</u>

The Council's policy is to classify income tax penalties and interest as interest expense in its consolidated financial statements. During the years ended December 31, 2021 and 2020, respectively, the Council incurred no penalties and interest. The Council's and trust fund's Federal Return of Organizations Exempt from Income Tax (Forms 990) after 2018 are subject to examination by the IRS, generally for the three years after they were filed. As of the date of this report, the Council's 2021 return had not yet been filed.

Advertising Costs

Advertising costs are expensed when incurred and are immaterial for the years ended December 31, 2021 and 2020.

Contingency

In the course of providing the many outdoor programs that the Council supports, injuries, which are generally insured, occur. Currently, there are no threatened or existing legal actions that represent a significant exposure to the Council pertaining to these activities.

Custodial Accounts

Custodial accounts represent amounts held by the Council as custodian for registration fees for member units, amounts on deposit for affiliated Scouting associations for their future use, and amounts on deposit by member units for purchases of uniforms and supplies.

Fair Value Measurement

The FASB established a framework for measuring fair value and disclosing fair value measurements to financial statement users. Fair value is the price that would be received to sell an asset or paid to transfer a liability (referred to as the "exit price") in an orderly transaction between market participants in the principal market, or if none exists, the most advantageous market, for specific assets or liabilities at the measurement dates. The fair value should be based on assumptions that market participants would use, including consideration of nonperformance risk.

In determining fair value, the Council uses various valuation approaches. The FASB established a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the Council. Unobservable inputs are inputs that reflect the Council's assumptions about assumptions market participants would use in pricing the assets or liabilities developed based on the best information available in the circumstances. The hierarchy is broken down into three levels based on the observability of inputs as follows:

Level 1 - Observable inputs that reflect quoted prices for identical securities, traded in active markets that the Council has the ability to access.

Level 2 - Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in inactive markets; inputs other than quoted market prices that are observable for the asset or liability; and inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

Note 1 - Nature of Operation and Significant Accounting Policies (Continued)

Fair Value Measurement (Continued)

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement. The availability of observable inputs can vary and is affected by a wide variety of factors, including, for example, the type of asset or liability, the liquidity of markets and other characteristics particular to the transaction. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment exercised by the Council in determining fair value is greatest for instruments categorized in Level 3.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level in the fair value hierarchy within which the fair value measurement falls in its entirety is determined based on the lowest level input that is significant to the fair value measurement in its entirety.

Fair value is a market-based measure considered from the perspective of a market participant rather than an organization-specific measure. Therefore, even when market assumptions are not readily available, the Council's own assumptions are set to reflect those that the Council believes market participants would use in pricing the asset or liability at the measurement date.

Paycheck Protection Program

During each of the years ended December 31, 2021 and 2020, the Council received proceeds under the Paycheck Protection Program "PPP" administered by a Small Business Administration (SBA) approved partner. Established as part of the Coronavirus Aid, Relief and Economic Security Act ("CARES Act"), the PPP provides for forgivable loans to qualifying organizations as long as the organization maintains its payroll levels and uses the proceeds for eligible purposes, including payroll, benefits, rent, and utilities, over a "covered period" of eight or 24 weeks, not to extend beyond December 31, 2021, and 2020. Up to 100% of a loan is forgivable. The forgiveness amount will be reduced if the organization terminates employees or reduces salaries during the covered period. Any unforgiven portion of a PPP loan is payable over two or five years at an interest rate of 1%, with a deferral of payments for 10 months after then end of the covered period. The Council intends to use PPP loan proceeds for purposes consistent with the PPP and apply for forgiveness within 10 months of the end of the covered period. See Note 15.

The Council met the PPP's eligibility criteria, and concludes that the PPP loan represents, in substance, a grant that is to be forgiven. Accordingly, the Council has initially recorded the loan as a refundable advance and subsequently recorded the forgiveness in accordance with guidance for conditional contributions when there is no longer a measurable performance or other barrier and a right to return of the PPP loan or when such conditions are explicitly waived. The Council met all conditions for the advance as of December 31, 2021 and 2020 and received full approval for forgiveness in August 2021 and January 2021. The full amount on the loan was recorded as forgiveness income as of year-end.

Employee Retention Credit

During the year, the Council applied for advance payments under the Employee Retention Credit (ERC). The ERC is a refundable credit against certain payroll taxes allowed to an eligible employer for qualifying wages, that was established by the *Coronavirus Aid, Relief, and Economic Security (CARES) Act* and further amended by the Consolidated Appropriations Act (CAA) and the American Rescue Plan (ARP). The council expects to meet the ERC's eligibility requirements and considers these amounts a revenue and receivable at year ended December 31, 2021.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

Note 1 - Nature of Operation and Significant Accounting Policies (Continued)

Recently Issued Accounting Standards

The following accounting pronouncements were recently issued by the FASB:

Not-for-Profit Entities (Topic 958) Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets (ASU 2020-07)— Effective for local councils in 2022, the amendments in this Update apply to nonprofit organizations that receive contributed nonfinancial assets. Contribution revenue may be presented in the financial statements using different terms (for example, gifts, donations, grants, gifts-in-kind, donated services, or other terms). The amendments address presentation and disclosure of contributed nonfinancial assets. The term nonfinancial asset includes fixed assets (such as land, buildings, and equipment), use of fixed assets or utilities, materials and supplies, intangible assets, services, and unconditional promises of those assets.

In February 2016, the FASB issued ASU No. 2016-02, *Leases (Topic 842)*. This ASU requires that a lease liability and related right-of-use-asset representing the lessee's right to use or control the asset be recorded on the consolidated statement of financial position upon the commencement of all leases except for short-term leases. Leases will be classified as either finance leases or operating leases, which are substantially similar to the classification criteria for distinguishing between capital leases and operating in existing lease accounting guidance. As a result, the effect of leases in the consolidated statement of activities and changes in net assets and the consolidated statement of cash flows will be substantially unchanged from the existing lease accounting guidance. In 2020, the FASB delayed the effective date for nonpublic entities to fiscal years beginning after December 15, 2021. Early adoption is permitted. The Council is currently evaluating the full effect that the adoption of this standard will have on the consolidated financial statements.

Revenue from Contracts with Customers (Topic 606) and Leases (Topic 842), Effective Dates for Certain Entities (ASU 2020-05). In order to give immediate relief to certain entities as a result of the widespread, adverse economic effects caused by the COVID-19 pandemic, on June 3, 2020, the FASB issued ASU No. 2020-05, This Accounting Standards Update defers the effective dates of FASB ASC Topics 606 and 842 to fiscal years beginning after December 15, 2019 and December 15, 2021, respectively, for certain entities that had not issued their financial statements (or made them available for issuance) as of June 3, 2020. The Council adopted FASB ASC 606 in 2020 with no effect on its net assets.

In 2020, the Council adopted the provisions of FASB ASU 2018-13, Fair Value Measurement (Topic 820) Disclosure Framework—Changes to the Disclosure Requirements for Fair Value Measurement. The amendments in this Update modify the disclosure requirements on fair value measurements in Topic 820, Fair Value Measurement. Adoption of this pronouncement had no effect on the Council's current or previously issued financial statements.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

Note 2 - Fair Value Measurement

The following table includes all those investments reported at fair value, on a recurring basis. Such investments are identified within the fair value hierarchy, indicating the objectivity and reliability of the inputs used to value those securities at December 31:

December 31, 2021	Level 1	Level 2	Level 3	Total
Mutual funds Exchange traded products	\$ 3,630,492 2,573,248	\$ - -	\$ - -	\$ 3,630,492 2,573,248
Total investments	\$ 6,203,740	\$ -	\$ -	\$ 6,203,740
December 21, 2020	Level 1	Level 2	Level 3	Total
December 31, 2020 Mutual funds Exchange traded products	Level 1 \$ 3,001,274 2,009,513	Level 2 \$ -	Level 3 \$	Total \$ 3,001,274 2,009,513

Note 3 - Contributions Receivable

Contributions receivable consist of unconditional promises to give from various organizations and individuals over a future period of time in excess of one year. Such promises are recorded as public support and as a receivable at their fair value when an event occurs to establish funding for the gift. Contributions are recorded after discounting to the present value of the future cash flows. Fair value for such receivables is the present value of the estimated future amounts using a discount rate of 0.55% and 1.55% in 2021 and 2020.

Contributions receivable consist of the following as of December 31:

	Due in one year					Due after	er one year		
	2021			2020		2021			2020
United Way allocations	\$	16,727	_	\$	-	\$	-	\$	_
Friends of Scouting		24,622			141,864		-		-
Other unrestricted promises		7,500			12,500		-		-
Restricted to capital		209,978			183,799		310,579		247,131
Restricted to endowment		10,828			10,328		10,200		10,200
Less discounts to present value		-			-		(11,037)		(11,037)
Total contributions receivable	\$	269,655	=	\$	348,491	\$	309,742	\$	246,294

Allocations for indirect public support through United Way agencies are recognized as public support in the period in which the funds are received. The Council uses the allowance method to determine uncollectible, unconditional pledges receivable. The allowance is based on experience and analysis of specific promises made.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

Note 3 - Contributions Receivable (Continued)

Bad debt expense reported for the contributions receivable for the years ended December 31, 2021 and 2020 was \$26,299 and \$58,688, respectively.

Note 4 - Prepaid Expenses

Prepaid expenses at December 31 consist of the following:

	2021	2020
Activities	\$ 17,250	\$ 18,250
Insurance policies and other	60,017	78,021
Total prepaid expenses and other assets	\$ 77,267	\$ 96,271

Note 5 - Endowment Fund

The Council's Endowment Fund includes donor-restricted endowment funds. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. Net assets without donor restrictions include net assets identified by the Council's Board of Directors to be used for future investment growth.

The Council has interpreted that the Endowment Fund is not subject to the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Council classifies as permanently restricted net assets: (a) the original value of gifts donated to the permanent endowment, (b) the original value of the subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified in unrestricted net assets.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

Note 5 - Endowment Fund (Continued)

Changes in the endowment net assets for the years ended December 31, 2021 and 2020 are as follows:

	2021	 2020
Non-board designated net assets without restrictions:		 _
Gain (loss) on investments	\$ 827,226	\$ 776,734
Other revenues	-	-
Appropriation of endowment assets for expenditure	(32,771)	(26,604)
Transfers	135,000	-
Change for the year	929,455	750,130
Balance, beginning of year	1,047,901	297,771
Balance, end of year	1,977,356	1,047,901
Donor-restricted funds, perpetual:		
Contributions	339,858	400,316
Balance, beginning of year	3,803,701	3,403,385
Balance, end of year	 4,143,559	3,803,701
Total Endowment net assets	\$ 6,120,915	\$ 4,851,602

The Council's endowment includes both donor-restricted endowment and funds designated by the Board of Directors to function as endowments. As required by U.S. GAAP, net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Note 6 - Investment Return

Investment return, net of fees, is comprised of the following for the years ended December 31:

	Interest and Dividends					n (Loss) o	n Inv	vestments
	2021			2020	2021			2020
Operating fund	\$	635	\$	116,057	\$	(84)	\$	2,289
Operating fund investment fees		-		(248)		-		-
Capital fund		135,000		3		-		-
Endowment fund		140,960		74	6	86,276		776,660
Total	\$	276,595	\$	115,886	\$ 6	86,192	\$	778,949

OCCONEECHEE COUNCIL OF THE BOY SCOUTS OF AMERICA, INC. Notes to Consolidated Financial Statements December 31, 2021 and 2020

Note 7 - Land, Buildings and Equipment

Land, buildings and equipment consist of the following at December 31:

_	2021	2020
Land	\$ 1,035,089	\$ 1,035,089
Land improvements	3,542,681	3,506,966
Equipment	1,154,434	1,150,064
Motor vehicles	120,616	146,424
Building and improvements	6,010,804	6,010,804
Construction-in-progress	116,825	116,825
	11,980,449	11,966,172
Less accumulated depreciation	(5,832,475)	(5,520,207)
Land, building, and equipment, net	\$ 6,147,974	\$ 6,445,965

Note 8 - Line of Credit

In July 2020, the Council entered into a line of credit agreement with a financial institution for a maximum borrowing of \$900,000 to occasionally finance operations. Payments on amounts outstanding are payable in monthly installments of interest only at the bank's prime rate (3.50% and 3.25% at December 31, 2021 and 2020, respectively) with all unpaid principal and interest due December 10, 2021. The outstanding balance on this line of credit at December 31, 2021 and 2020 was \$- and \$264,372, respectively. The line of credit contains certain debt service and reporting covenant provisions. The debt covenants were met at December 31, 2021 and 2020.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

Note 9 - Notes Payable

	Due in one year			Due after one year			
•	2021 2020		2021		2020		
Note payable to a financial institution due in 48 monthly installments of \$150 at 0% interest maturing in 2022. Note is collateralized by equipment.	\$ -	\$	1,801	\$	1,049	\$	1,049
Notes payable to a financial institution in 59 monthly installments of \$1,462, including interest ranging from 4.49% through 5.59% maturing in 2019, collateralized by vehicles.	104,558		(2,763)		-		-
Note payable to a financial institution in 59 monthly installments of \$13,525 including interest at 3.20% maturing December 2022.	-		50,606		-		656,032
Note payable to the Small Business Administration in 360 monthly installments of \$641 including interest at 2.75%, beginning 12 months after the note is received. The note is only available for specific uses.	-		-		156,388		150,000
	\$ 104,558	\$	49,644	\$	157,437	\$	807,081

Future minimum payments for the notes payable are as follows:

¢ 2(1.0	261.005
\$ 261,9	261,995

The Council paid \$19,941 and \$33,733 in interest on the notes payable for the years ended December 31, 2021 and 2020, respectively.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

Note 10—Deferred Revenue

The activity and balances for deposits and deferred revenue from contracts with customers are shown in the following table:

		Special	Council	
	Activities	Events	Fees	Total
Balance at January 1, 2020	\$ 56,410	\$ (4,709)	\$ -	\$ 51,701
Revenue recognized	(56,410)	4,709	-	(51,701)
Payments received for future obligations	41,580			41,580
Balance at December 31, 2020	41,580	-	-	41,580
Revenue recognized	(41,580)	-	-	(41,580)
Payments received for future obligations	340		58,146	58,486
Balance at December 31, 2021	\$ 340	\$ -	\$ 58,146	\$ 58,486

Note 11 – Net Assets

The financial statements report amounts separately by class of net assets:

Net Assets without donor restrictions

Unrestricted net assets are not subject to donor-imposed stipulations and are currently available for use in the operations of the Council under the direction of the board.

As of December 31, 2021 and 2020, the board designated net assets without restrictions for endowment purposes of \$258,280 and \$258,280, respectively.

Net Assets with donor restrictions

Net assets with restrictions are those stipulated by donors for specific operating purposes, those not currently available for use until commitments regarding their use have been fulfilled, or assets that must be maintained in perpetual by the Council, and are composed of the following as of December 31:

	2021	2020
Subject to expenditures for a specific purpose		
or passage of time		
Bannister Philmont Scholarship	\$ 1,000	\$ 1,000
Friends of Scouting Campaigns	181,452	267,860
Special Event	2,500	26,250
Blue Cross Blue Shield	160,000	160,000
Free to Grow	1,440,699	1,286,941
Woodbadge Courtyard	4,370	4,120
William C. Etheridge	-	-
Order of the Arrow Building	31,030	31,030
Fishing Center	16,805	16,805
Total purpose restrictions	\$ 1,837,856	\$ 1,794,006

Notes to Consolidated Financial Statements December 31, 2021 and 2020

Note 11 – Net Assets (Continued)

Net Assets with donor restrictions (Continued)

		2021	2020
Perpetual in nature or endowment			
John Norwood Bequest	\$	250,000	\$ 250,000
Proceeds from the sale of Camp Durant		200,000	200,000
Proceeds from the sale of Camp Kiwanis		111,491	111,491
Lonnie Poole		250,000	250,000
Ralph Hinrichs		63,521	-
James E. West Fellowship contributions, including			
Honorariums and Memorials		525,809	508,874
1910, Heritage Society contributions and Second			
Century contributions		833,921	543,921
John McDonald Carter Estate Bequest	1,	,326,919	1,326,919
Noah D. Spivey Heart Fund		45,299	45,299
Legacies		10,000	10,000
Auction		464,665	337,188
Blue Cross Blue Shield Waterfront		45,000	45,000
Blue Cross Blue Shield Health Trail		45,000	 45,000
Total assets held in perpetual or endowment	\$ 4,	,171,625	\$ 3,673,692

For time to time, the fair value of the assets associated with individual donor restricted endowment funds may fall below the level the donor requires the Council to retain as permanently restricted. Deficiencies of this nature result from unfavorable market fluctuations and would be included in unrestricted net asset. As of December 31, 2021 and 2020, there are no deficits reported.

Note 12 - Scout Shop

The National Boy Scouts operates two Scout shops within the Council's area. A third party manages the Scout shop and pays the Council an 8% commission on gross sales up to \$750,000 and 13 percent on sales in excess of \$750,000. The commissions earned (before expenses) by the Council during the 2021 and 2020 fiscal years amounted to \$65,221 and \$44,095, respectively, which are included in other revenue in the consolidated statements of changes in net assets.

Note 13 – Employee Benefit Plans

Thrift Plan

The Council has established a Thrift Plan covering substantially all of the employees of the Council. Participants in the Thrift Plan may elect to make voluntary before-tax contributions based on a percentage of their pay, subject to certain limitations set forth in the Internal Revenue Code of 1986, as amended. The Council has elected to match employee contributions to the Thrift Plan up to 50 percent of contributions from each participant, limited to 3% of each employee's gross pay. The Council contributed approximately \$36,752 and \$60,600 to the Thrift Plan for the years ended December 31, 2021 and 2020, respectively.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

Note 13 – Employee Benefit Plans (Continued)

Retirement Plan

The National Council has a qualified defined benefit pension plan ("the plan") administered at the National Service Center that covers employees of the National Council and local councils, including the Local Council, Inc. The plan name is the Boy Scouts of America Master Pension Trust – Boy Scouts of America Retirement Plan for Employees. Effective December 31, 2018, the plan was frozen to employees with less than 15 years of vesting service, and whose age plus vesting service equaled less than 60 as of December 31, 2018 (non-grandfathered employees). Employees with at least 15 years of vesting service and whose age plus vesting service equaled 60 or more as of December 31, 2018 (grandfathered employees) contribute 4.25 percent of compensation to the plan. The Council contributes 7.75 percent of eligible employees' compensation to the BSA retirement program. Pension expense (excluding the contributions made by employees) was approximately \$117,678 and \$53,097 in 2021 and 2020, respectively, and covered current service cost. The actuarial information for the plan as of February 1, 2021, indicates that it is in compliance with ERISA regulations regarding funding.

Healthcare Plan

The Council's employees participate in a health care plan provided by the National Council. The Council pays a portion of the cost for the employees, and the employees pay the remaining portion and the cost for any of their dependents participating in the plan. During the years ended December 31, 2021 and 2020, the Council remitted approximately \$132,156 and \$150,156, respectively, on behalf of its employees to the National Council related to the health care plan.

Note 14 - Lease Commitments

The Council has entered into several non-cancelable operating leases for various pieces of equipment. Rent expense totaled \$40,925 and \$48,903 for the years ended December 31, 2021 and 2020, respectively. These leases will expire on various dates through 2022.

Future minimum payment requirements on operating leases at December 31st, are as follows:

Year-End	Amount	
2022	\$	15,757
	\$	15,757

Note 15 – Paycheck Protection Program

In 2020, the Council was granted and received a \$461,800 loan under the Paycheck Protection Program "PPP" administered by a Small Business Administration (SBA) approved partner. The loan is uncollateralized and is fully guaranteed by the Federal government. The Council initially recorded the loan as a refundable advance and subsequently recognized grant revenue in accordance with guidance for conditional contributions; that is, once the measurable performance or other barrier and right of return of the PPP loan no longer existed.

The Council initially recorded a note payable and subsequently recorded forgiveness when the loan obligation was legally released, the Council recognized \$461,800 of loan forgiveness income for the year ended December 31, 2020.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

Note 15 – Paycheck Protection Program (Continued)

On February 1, 2021, the Council was granted and received a \$461,800 loan under the Paycheck Protection Program "PPP" administered by a Small Business Administration (SBA) approved partner. The loan is uncollateralized and is fully guaranteed by the Federal government. The Council initially recorded the loan as a refundable advance and subsequently recognized grant revenue in accordance with guidance for conditional contributions; that is, once the measurable performance or other barrier and right of return of the PPP loan no longer existed.

The Council initially recorded a note payable and subsequently recorded forgiveness when the loan obligation was legally released. the Council recognized \$461,800 of loan forgiveness income for the year ended December 31, 2021.

Note 16 – Contingencies

COVID-19 Pandemic

The COVID-19 pandemic, whose effects first became known in January 2020, is having a broad and negative impact on commerce and financial markets around the world. The United States and global markets experienced significant declines in value resulting from uncertainty caused by the pandemic. The Council is closely monitoring its investment portfolio and its liquidity and is actively working to minimize the impact of these declines. The extent of the impact of COVID-19 on the Council's operational and financial performance will depend on certain developments, including the duration and spread of the outbreak and its impacts on the Council's donors, customers, employees, and vendors, all of which at present, cannot be determined. Accordingly, the extent to which COVID-19 may impact the Council's financial position and changes in net assets and cash flows is uncertain and the accompanying consolidated financial statements include no adjustments relating to the effects of this pandemic.

Litigation and Contingencies

The Council has been made aware of personal injury claims against it. The Council has and will continue to vigorously defend these actions. These claims are covered by the National Council, Boy Scouts of America's general liability insurance program ("GLIP"). At the present time, management is unable to estimate a probable outcome of these matters and accordingly no provision for liabilities, if any, has been made in the accompanying financial statements. Changes in state law could result in additional claims being asserted against the Council.

The National Council has been named as a defendant in lawsuits alleging sexual abuse, including claims for compensatory and punitive damages. Some of these claims arise out of conduct occurring on Council property and/or were committed by Council employees or volunteers, and in some cases the Council is named as a co-defendant with the National Council. The National Council has disclosed that in the event that its GLIP or its reserves are insufficient to resolve such claims, it is their opinion that the total amount of payments to resolve current and future claims could have a significant impact on the financial position or results of operations of the National Council.

The National Council provides the Council with a charter, program materials and support for administration as well as sponsoring certain benefit plans for Council employees. Since 1978 the National Council has operated a GLIP in which the Council participates. On February 18, 2020, the National Council filed for protection under chapter 11 of the United States Bankruptcy Code. The National Council continues to operate its business in the ordinary course and has received bankruptcy court approval to continue its relationship with the Councils including the benefit and insurance programs noted above. Neither the Council nor any other local council are currently parties to the bankruptcy proceeding.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

Note 16 – Contingencies (Continued)

<u>Litigation and Contingencies (Continued)</u>

The court has granted a stay on litigation against both the National Council and local councils and the National Council has proposed a plan of reorganization that would protect local councils from any further legal exposure for abuse claims arising prior to February 18, 2020. Such plan will require a contribution from local councils. As of this date, the Council's contribution is expected to be \$1,949,479, however that may increase. The ability of the National Council to confirm such a plan is unknown. Management of the Council is unable to assess the effect, if any, the resolution of these matters by the National Council may have on the Council's operations or its financial statements.

Note 17 – Related Party Transactions

The Council purchases supplies and program materials from the National Council. The Council also incurs expenses from the National Council related to certain administrative services. Total expenses to the National Council were \$108,897 and \$122,262 for the years ended December 31, 2021 and 2020, respectively.

Note 18 – Liquidity and Availability of Funds

The Council's financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, are as follows:

	2021	2020
Cash - operating fund	\$ 553,316	\$ 151,576
Contribution receivable (current) - operating fund	48,849	154,364
Accounts receivable - operating fund	527,706	15,913
Accrued expenses and payroll	(2,085,323)	 (108,735)
Total financial assets available to meet general		
expenditures and liabilities within the next 12 months	\$ (955,452)	\$ 213,118

As part of the Council's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, the Council invests cash in excess of daily requirements in short-term investments. To help manage unanticipated liquidity needs, the Council has a committed line of credit in the amount of \$900,000, which it could draw upon.

Note 19 – Subsequent Events

Management evaluates events occurring subsequent to the date of the financial statements to determine the accounting for and disclosure of transactions and events that affect the financial statements. Subsequent events have been evaluated through April 26, 2022, which is the date the financial statements were available to be issued.

No other significant events or transactions were identified that would require adjustment or disclosure in the financial statements.



Consolidated Statements of Financial Position - Fund Basis December 31, 2021

(with Comparative Totals as of December 31, 2020)

	2021				
	Operating	Capital	Endowment	_	
	Fund	Fund	Fund	Total	Total
ASSETS					
Current assets:					
Cash and cash equivalents	\$ 553,319	\$ 939,795	\$ 87,191	\$ 1,580,305	\$ 367,526
Accounts receivable	527,706	525	2,257	530,488	15,949
Contributions receivable, net of allowance	48,849	209,978	10,828	269,655	348,491
Inventory	15,174	-	-	15,174	23,351
Prepaid expenses	60,017	1,900	15,350	77,267	96,271
Interfund amounts receivable (payable) - current	2,489,382	(2,283,058)	(206,324)		
Total current assets	3,694,447	(1,130,860)	(90,698)	2,472,889	851,588
Non-current assets:					
Contributions receivable, net of discount factor	-	299,542	10,200	309,742	246,294
Investments	-	2,327	6,201,413	6,203,740	5,010,787
Land, buildings and equipment, net	-	6,147,974	-	6,147,974	6,445,965
Total non-current assets		6,449,843	6,211,613	12,661,456	11,703,046
Total assets	\$ 3,694,447	\$ 5,318,983	\$ 6,120,915	\$15,134,345	\$12,554,634
LIABILITIES AND NET ASSETS					
Current liabilities:					
Notes payable, current portion	\$ -	\$ 104,558	\$ -	\$ 104,558	\$ 49,644
Line of credit	-	-	-	-	264,372
Accrued expenses and payroll	2,082,273	3,050	-	2,085,323	108,735
Scholarships payable, current portion	40,000	-	-	40,000	42,000
Custodial accounts	215,388	-	-	215,388	152,837
Deferred income	58,486			58,486	41,580
Total current liabilities	2,396,147	107,608		2,503,755	659,168
Non-current liabilities:					
Scholarships payable, net of current portion	38,000	-	-	38,000	96,000
Notes payable, net of current portion	156,388	1,049		157,437	807,081
Total non-current liabilities	194,388	1,049	-	195,437	903,081
Total liabilities	2,590,535	108,657		2,699,192	1,562,249
Net Assets:					
Without donor restrictions					
Undesignated	1,075,346	(2,513,009)	1,977,356	539,693	(64,553)
Investment in property and equipment	(156,388)	6,042,367	-	5,885,979	5,589,240
Total net assets without restrictions	918,958	3,529,358	1,977,356	6,425,672	5,524,687
With donor restrictions	184,954	1,680,968	4,143,559	6,009,481	5,467,698
Total net assets	1,103,912	5,210,326	6,120,915	12,435,153	10,992,385
Total liabilities and net assets	\$ 3,694,447	\$ 5,318,983	\$ 6,120,915	\$ 15,134,345	\$12,554,634

Consolidated Statements of Changes in Net Assets - Fund Basis (Continued) Year Ended December 31, 2021

(with Comparative Totals for the Year Ended December 31, 2020)

			2020		
	Operating	Capital 20.	Endowment	,	
	Fund	Fund	Fund	Total	Total
Changes in net assets without restrictions					
Support and revenue:					
Direct support					
Friends of Scouting	\$ 1,111,092	\$ -	\$ -	\$ 1,111,092	\$ 701,035
Special events, net	91,821	-	-	91,821	200,231
Less cost of direct benefit	(50,113)	-	-	(50,113)	(62,417)
Net special events	41,708			41,708	137,814
Legacies and bequests	625	-	-	625	400
Foundations and trusts	478,673	-	-	478,673	287,632
Other direct support	(12,377)	366,808	-	354,431	81,329
Total direct support	1,619,721	366,808		1,986,529	1,208,210
Indirect support					
United Way	24,501	_	_	24,501	31,690
Other indirect support	23,262	22,665	_	45,927	69,940
Total indirect support	47,763	22,665	-	70,428	101,630
Revenue					
Product sales:					
Product sales - gross	822,212	_	_	822,212	447,402
Less cost of goods sold	(206,403)	_	_	(206,403)	(163,720)
Less commissions paid to unites	(275,399)	_	_	(275,399)	(135,026)
Net product sales	340,410			340,410	148,656
	202.520			202.520	221.042
Council charter fee	303,529	-	-	303,529	331,042
Camping revenues	465,088	-	-	465,088	66,579
Activity revenues	112,727	125 220	927.226	112,727	88,489
Investment income (loss), net Other revenues	563	135,229	827,226	963,018	898,503
Total revenue	1,184,455	761,329	927.226	1,945,784	662,112
1 otal revenue	2,406,772	896,558	827,226	4,130,556	2,195,381
Net Assets released from restrictions:					
Reclass Friends of Scouting	310,558	-	-	310,558	353,406
Reclass other direct support	15,000			15,000	
Total reclassification of net assets	325,558			325,558	353,406
Total support, revenue, and reclassifications	4,399,814	1,286,031	827,226	6,513,071	3,858,627
Expenses:					
Program services	2,493,532	324,525	25,898	2,843,955	2,671,416
Support services	_,,	,	,,	_,,	_,,,,,,,,
Management and general	466,262	60,683	4,843	531,788	474,955
Fundraising	195,447	25,437	2,030	222,914	525,754
Total support services	661,709	86,120	6,873	754,702	1,000,709
Charter and national service fee	67,000	_		67,000	71,040
Contribution to settlement trust		-	-		71,040
Condition to settlement trust	1,946,429			1,946,429	
Total expenses	5,168,670	410,645	32,771	5,612,086	3,743,165
Change in net assets without restrictions	(768,856)	875,386	794,455	900,985	115,462

Consolidated Statements of Changes in Net Assets - Fund Basis (Continued) Year Ended December 31, 2021

(with Comparative Totals for the Year Ended December 31, 2020)

			2020		
	Operating	Capital	Endowment		
	Fund	Fund	Fund	Total	Total
Changes in net assets with restrictions					
Support and revenue:					
Direct support					
Friends of Scouts, net	\$ 75,462	\$ -	\$ -	\$ 75,462	\$ 264,964
Capital campaign	-	276,240	-	276,240	24,498
Special events, net	147,995	-	(500)	147,495	100,666
Legacies and bequests	-	-	500	500	-
Other direct support	500		339,858	340,358	299,650
Total direct support	223,957	276,240	339,858	840,055	689,778
Indirect support					
United Way	27,286	-	-	27,286	14,110
Net Assets released from restrictions:					
Reclass Friends of Scouting	(310,558)	-	-	(310,558)	(353,406)
Reclass other direct support	(15,000)			(15,000)	
Total reclassification of net assets	(325,558)			(325,558)	(353,406)
Total support, revenue, and reclassifications	(74,315)	276,240	339,858	541,783	350,482
Change in net assets with restrictions	(74,315)	276,240	339,858	541,783	350,482
Change in total net assets before transfers	(843,171)	1,151,626	1,134,313	1,442,768	465,944
Board Authorized Transfers	1,836,429	(1,971,429)	135,000	-	-
Change in total net assets	993,258	(819,803)	1,269,313	1,442,768	465,944
Net assets, beginning of year					
Without restrictions	(148,615)	4,625,401	1,047,901	5,524,687	5,409,225
With restrictions	259,269	1,404,728	3,803,701	5,467,698	5,117,216
Total net assets, beginning of year	110,654	6,030,129	4,851,602	10,992,385	10,526,441
Net assets, end of year					
Without restrictions	918,958	3,529,358	1,977,356	6,425,672	5,524,687
With restrictions	184,954	1,680,968	4,143,559	6,009,481	5,467,698
Total net assets, end of year	\$ 1,103,912	\$ 5,210,326	\$ 6,120,915	\$ 12,435,153	\$10,992,385

Consolidated Statements of Cash Flows - Fund Basis Year Ended December 31, 2021

(with Comparative Totals for the Year Ended December 31, 2020)

	2021					
	Operating	Capital	Endowment			
	Fund	Fund	Fund	Total	Total	
Cash flows from operating activities			·			
Change in net assets	\$ 993,258	\$ (819,803)	\$ 1,269,313	\$ 1,442,768	\$ 465,944	
Non-cash adjustments:						
Depreciation expense	-	338,075	-	338,075	357,946	
Net loss (gain) on investments	-	-	(686,192)	(686,192)	(782,596)	
Forgiveness income from PPP loan	(461,800)	-	-	(461,800)	(461,800)	
Contributions restricted for long-term purposes	-	-	(339,858)	(339,858)	(400,316)	
Loss (gain) on sale of assets	-	(2,700)	-	(2,700)	(658)	
Adjustments for changes in assets and liabilities						
Accounts receivable	(511,793)	(496)	(2,250)	(514,539)	94,787	
Contributions receivable	105,515	(89,627)	(500)	15,388	213,272	
Inventory	8,177	-	-	8,177	3,841	
Prepaid expenses	18,004	-	1,000	19,004	(22,297)	
Interfund amounts receivable/payable	(1,946,429)	1,946,429	· -	· -	` -	
Accrued expenses and payroll	1,973,538	3,050	_	1,976,588	8,616	
Scholarships payable	(60,000)	-	_	(60,000)	(13,000)	
Custodial accounts	62,551	_	_	62,551	(133,032)	
Deferred income	16,906	_	_	16,906	(10,121)	
Determine income	10,700			10,500	(10,121)	
Net cash provided (used) by operating activities	197,927	1,374,928	241,513	1,814,368	(679,414)	
Cash flows from investing activities						
Purchase of investments	_	_	(2,692,276)	(2,692,276)	(5,190,239)	
Proceeds from sale of investments	_	_	2,185,515	2,185,515	4,671,634	
Purchase of assets	_	(39,545)	-	(39,545)	(46,915)	
Proceeds from sale of assets	_	2,161	_	2,161	9,878	
Troceds from saie of assets		2,101	· 	2,101	2,070	
Net cash (used in) provided by investing activities		(37,384)	(506,761)	(544,145)	(555,642)	
Cash flows from financing activities						
Payments on notes payable	-	(700,733)	-	(700,733)	(195,507)	
Proceeds from notes payable	468,188	99,615	_	567,803	611,800	
Contributions collected, restricted for long-term purposes	-	-	339,858	339,858	400,316	
Draws on line of credit, net of payments	(264,372)			(264,372)	217,633	
Net cash (used) provided by financing activities	203,816	(601,118)	339,858	(57,444)	1,034,242	
Net change in cash and cash equivalents	401,743	736,426	74,610	1,212,779	(200,814)	
Cash and cash equivalents, beginning of year	151,576	203,369	12,581	367,526	568,340	
Cash and cash equivalents, end of year	\$ 553,319	\$ 939,795	\$ 87,191	\$ 1,580,305	\$ 367,526	
	<u></u>			<u></u>	_ 	
Supplemental disclosure of cash flow information Cash paid during the year for interest	\$ 4,570	\$ 15,371	\$ -	\$ 19,941	\$ 33,733	